Premium Comparisons

Research provided by Plan for Life

Generated April 2020

How our Premiums Compare (the NobleOak premiums in the tables include a discount as described below)

NobleOak offers similarly comprehensive levels of cover to those you would normally expect through a financial adviser or broker, and we aim to do this at a lower cost.

The information shows that with our competitive Life Insurance premiums for selected partner programs, considerable savings are possible when compared with premiums for Life Insurance from a range of major insurers based on a range of products purchased through an adviser or directly through the insurer. Please note that the premiums currently available for members include a 15% discount to our standard My Protection Plan premium rates, and this discount has been factored into the calculations.

The savings quoted are the average savings when comparing NobleOak's premiums (including the discount to standard rates) for its Term Life cover under NobleOak's My Protection Plan product to the average cost of Term Life Insurance cover offered by a range of other Life Insurance companies, including products available directly from the insurer (6 products included in this comparison) and those available for purchase through a financial adviser or broker (6 products included in this comparison). The comparison tables below provide more detailed information and calculations, based on premium rates available at the 28th of April 2020. Life Insurance rates for insurers, including NobleOak, may change since that time and this could change the outcome.

	DIRECT															
			MALE A	ge and I	Monthly P	remium f	or \$500,0		FEMAL	E Age anc	d Monthly	y Premiu	m for \$50	00		
lssuer			30	35	40	45	50	55	60		30	35	40	45	50	
NOBLEOAK	My Protection Plan		\$21	\$21	\$25	\$37	\$68	\$133	\$259		\$14	\$16	\$18	\$29	\$51	9
Compare																
	Product A		\$45	\$48	\$63	\$88	\$148	\$281	\$477		\$35	\$41	\$50	\$70	\$113	\$1
	Product B		\$35	\$35	\$44	\$67	\$122	\$225	N/A		\$26	\$27	\$33	\$51	\$90	\$1
	Product C		\$47	\$51	\$66	\$93	\$156	\$296	\$502		\$37	\$43	\$52	\$74	\$119	\$19
	Product D		\$42	\$47	\$63	\$89	\$126	\$220	\$448		\$29	\$34	\$50	\$73	\$109	\$16
	Product E		\$47	\$51	\$66	\$93	\$156	\$296	\$502		\$37	\$43	\$52	\$74	\$119	\$19
	Product F		\$32	\$33	\$40	\$64	\$118	\$229	\$463		\$22	\$24	\$31	\$47	\$86	\$1

RETAIL ADVISED														
roduct			MALE A	ge and M	1onthly P	remium f	or \$500,	000 Cove	er					
ference			30	35	40	45	50	55	60					
NOBLEOAK	My Protection Plan		\$21	\$21	\$25	\$37	\$68	\$133	\$259					

Product Type Insured Details Smoking Status State Occupation Premium Frequency Premium Basis Standalone Term Life Insurance \$500,000 Non Smoker New South Wales Administrator - Clerical Worker Monthly Stepped

OVERALL AVERAGE -17%																
		Average f	or Males	15%				Average for Females -19%								
Average		-23%	-20%	-18%	-13%	-11%	-9%	-11%		-31%	-26%	-28%	-16%	-13%	-12%	-11%
Percentage difference between base over comparison premium																
Product F		\$28	\$28	\$32	\$45	\$75	\$138	\$265		\$23	\$24	\$28	\$38	\$61	\$102	\$174
Product E		\$28	\$26	\$30	\$43	\$75	\$143	\$285		\$20	\$21	\$25	\$34	\$56	\$100	\$182
Product D		\$28	\$28	\$33	\$47	\$80	\$149	\$291		\$22	\$24	\$28	\$40	\$67	\$117	\$217
Product C		\$25	\$26	\$31	\$44	\$80	\$157	\$316		\$18	\$20	\$24	\$33	\$58	\$106	\$199
Product B		\$24	\$24	\$28	\$42	\$76	\$150	\$304		\$16	\$18	\$22	\$32	\$57	\$103	\$193
Product A		\$33	\$27	\$30	\$39	\$72	\$142	\$297		\$23	\$22	\$23	\$31	\$51	\$95	\$187
Compare																

The first table above illustrates how, based on premium rate information available at April 2020 for products from a range of other Life Insurance companies, Plan for Life has calculated that for Term Life Insurance cover, NobleOak's My Protection Plan including the discount to our standard premium rates is on average 51% lower than other selected comparable Direct Offerings (using an analysis of 6 products, Male and Female non-smoker White Collar workers with a Sum Insured of \$500,000 and across 5 year age bands from age 30 to age 60). The second table above illustrates how, based on premium rates available as at April 2020, Plan for Life has calculated that for Term Life Insurance cover, NobleOak's My Protection Plan product is on average 17% lower than the selected products available as Advised Offerings (using an analysis of 6 products, Male and Female non-smoker with a Sum Insured of \$500,000 and across 5 year age bands from age 30 to age 60 for Advised Products). Plan for Life, Actuaries and Researchers is a popular independent provider of comparison information used by Life insurers. The information was prepared for NobleOak by Plan for Life in April 2020 on how NobleOak's premiums compare to a range of other insurers. Plan for Life, Actuaries and Researchers is the leading independent supplier of Australian Life Insurance and Managed Funds market information, relied upon for over 20 years by the leading life offices, analysts, dealer groups and government bodies.